

Q4 FY21

Hon Hai Precision Industry Co., Ltd.

2021 Fourth Quarter Financial Results

March 16, 2022

Safe Harbor Notice

- Financial numbers in this document contains unaudited and unreviewed information. All information is for reference only.
- This document and relevant information may contain certain forward-looking statements. Such forward-looking statement is not actual results but only reflects the Company's estimates and expectations and is subject to inherent risks and uncertainties that could cause actual results to differ materially from such statement.
- Any business outlook or forward-looking statement hereof reflects the Company's estimates and expectations as of now and is subject to change after this date. Unless required by applicable law, the Company undertakes no obligation to update any such information.

Table of Contents

- 1 | 4Q21 and FY21 Financial Results
- 2 | FY22 and 1Q22 Business Outlook
- 3 | Recap of Recent Major Events
- 4 | Q&A

4Q21 and FY21 Financial Results

2021 Financial Statements

Consolidated Statements of Income

(NTD in millions)	2021	2020	YoY
Revenues	5,994,174	5,358,023	12%
Gross Profit	362,127	302,919	20%
Operating Income	148,959	110,827	34%
Total Non-Op. Income and Expenses	44,612	34,645	29%
Income Before Tax	193,572	145,472	33%
Income Tax Expense	(39,749)	(31,147)	28%
Profit (Loss) Attributable to Owner of the Parent	139,320	101,795	37%
Earnings Per Share (NTD)	10.05	7.34	37%
Gross Profit Margin	6.04%	5.65%	39 bps
Operating Profit Margin	2.49%	2.07%	42 bps
Net Profit Margin	2.32%	1.90%	42 bps

2021 Q4 Financial Statements

1.

Consolidated Statements of Income

(NTD in millions)	Q4/21	Q3/21	QoQ	Q4/20	YoY
Revenues	1,889,826	1,405,768	34%	2,009,012	-6%
Gross Profit	113,866	88,586	29%	114,375	0%
Operating Income	52,720	36,193	46%	51,456	2%
Total Non-Op. Income and Expenses	9,488	11,753	-19%	10,325	-8%
Income Before Tax	62,208	47,946	30%	61,781	1%
Income Tax Expense	(10,989)	(8,541)	29%	(9,245)	19%
Profit (Loss) Attributable to Owner of the Parent	44,395	36,984	20%	45,976	-3%
Earnings Per Share (NTD)	3.20	2.67	20%	3.32	-3%
Gross Profit Margin	6.03%	6.30%	-28	5.69%	33 bps
Operating Profit Margin	2.79%	2.57%	22	2.56%	23 bps
Net Profit Margin	2.35%	2.63%	-28	2.29%	6 bps

2021 Q4 Financial Statements

2.

Consolidated Balance Sheets

(NTD in millions)	2021.12.31	2021.9.30	QoQ	2020.12.31	YoY
Cash and Cash Equivalent	1,059,417	1,073,658	-1%	1,232,794	-14%
Net Accounts Receivable	1,161,219	927,867	25%	942,484	23%
Inventory	672,145	658,643	2%	582,114	15%
Investments Accounted for Using the Equity Method	194,594	176,681	10%	175,199	11%
Property, Plant and Equipment	310,107	295,471	5%	287,092	8%
Total Assets	3,908,878	3,648,706	7%	3,674,276	6%
Accounts Payable	1,076,178	879,592	22%	1,065,593	1%
Bonds payable	226,259	232,115	-3%	201,692	12%
Total Liabilities	2,335,618	2,135,551	9%	2,200,129	6%
Total Equity	1,573,260	1,513,155	4%	1,474,146	7%
Net Cash	238,072	235,479	1%	493,823	-52%
AR Turnover Days	50	56	-6	38	13
Inventory Turnover Days	35	42	-7	32	3
AP Turnover Days	50	56	-6	46	3
Cash Conversion Cycle	35	42	-7	23	12
Debt Ratio	60%	59%	1%	60%	0%

2021 Q4 Financial Statements

3. Consolidated Statements of Cash Flow

(NTD in millions)	2021.1.1~2021.12.31	2020.1.1~2020.12.31
Net Cash Flows from (Used in) Operating Activities	(98,212)	377,624
Net Cash Flows from (Used in) Investing Activities	(92,083)	34,586
Net Cash Flows from (Used in) Financing Activities	24,281	(25,118)
Capital Expenditures	(92,296)	(65,500)
Free Cash Flow (FCF) ¹	(190,508)	312,124

¹ Free Cash Flow = Net Cash Flows from (Used in) Operating Activities – Capital Expenditures

4Q21 Performance Review

4Q21



Smart Consumer
Electronics Products

60%



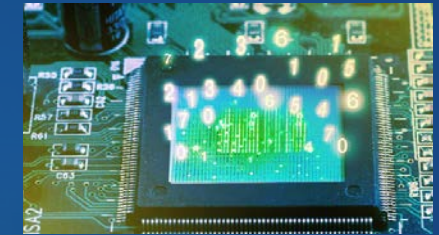
Cloud and
Networking Products

19%



Computing Products

16%



Components and
Others Products

5%

QoQ



Guidance



Actual



Guidance



Actual



Guidance



Actual



Guidance



Actual



Guidance



Actual

YoY



Guidance



Actual



Guidance



Actual



Guidance



Actual



Guidance



Actual



Guidance



Actual

2021 Performance Review



Guidance
YoY

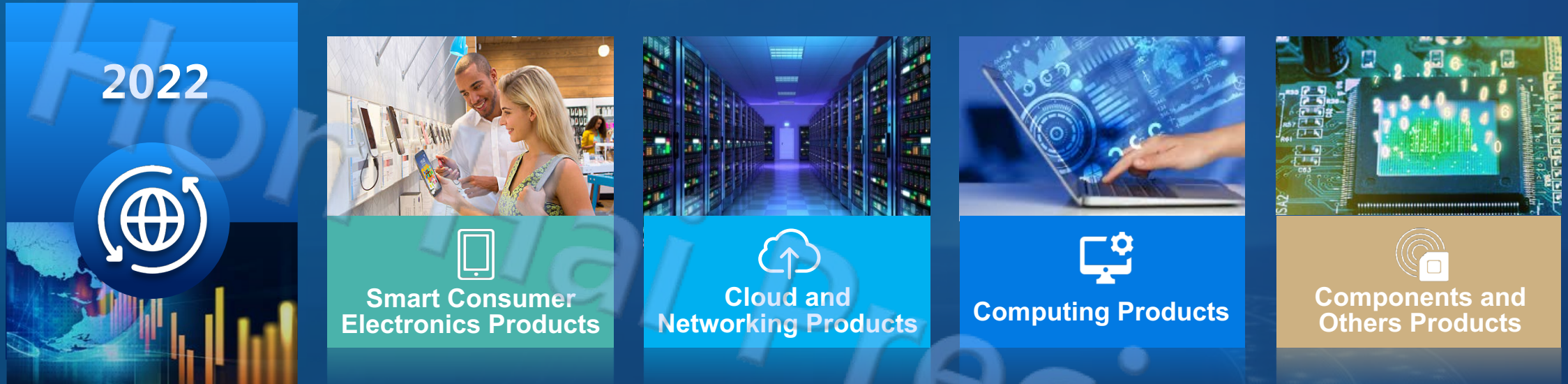


Actual
YoY



FY22 and 1Q22 Business Outlook

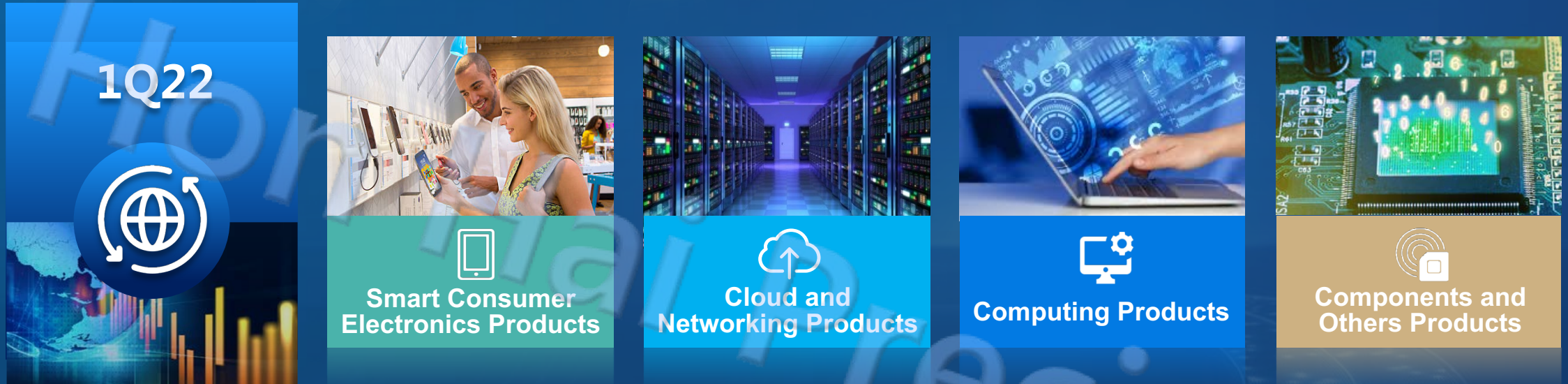
2022 Business Outlook



YoY



1Q22 Business Outlook



QoQ



YoY



Six Key Themes in 2022

ICT



- Enhance management competitiveness
- Maximize EPS

Semi



- Diversify capacity build-up
- EV vertical integration

Global Footprint



- Advantage in the new global geopolitics
- Unique BOL model in EV

EV



- Expand client base
- Accelerate commercialization & SOP

Software



- Software defines EV
- Build-up Metaverse platform

ESG



- Establish Nomination Committee
- Set ESG L-T goals

Recap of Recent Major Events

Recap of Recent Major Events | Engage More EV Clients



2021/12/07

Partnered with Stellantis to design new semiconductors for automotive industry



2022/01/21

Signed MOU with Indonesia, IBC, etc., to develop new energy ecosystem



2022/03/03

Foxtron delivered self-developed E-bus to Kaohsiung Bus

Recap of Recent Major Events | Software, Metaverse & Semiconductor



2022/02/22

Established a JV with PIF and
acquired 8.2% shares



2022/02/22

Invested in XRSPACE to create
global metaverse ecosystem



2022/02/14

Signed MOU with Vedanta to
manufacture semiconductors
in India

Recap of Recent Major Events | Hon Hai Research Institute



2021/12/12

Established the first Ion-trap lab in TW, launching trapped ion computer in 5 years



2021/12/14

Quantum Computing Research Paper published on PRX Quantum, the top physical journal



2021/12/24

Hon Hai Research Institutes held Annual Forum and the 1st Distinguished Paper Award

Recap of Recent Major Events | ESG Recognition



2021/11/17

**ESG initiatives recognized
by TCSA and GCSA
for 3 straight years**



2021/11/22

**Shared the best practices
of Green Chemistry and
circular economy vision
at the UL ESG forum**



2021/12/07

**Presented ESG vision at 2021
Cathay Sustainable Finance
and Climate Change Summit**

Recap of Recent Major Events | Awards



2021/12/08

The M&A of Yuchai Logistics by Jusda received “The Best M&A across the Strait”



2021/12/09

Awarded 2021 Best IR Website by IR Magazine



2022/02/24

The only private Taiwan Co. to win Clarivate Top 100 Global Innovator for 5 straight years

Q&A

Thank You
